



Client Relationship Manager / Account Manager / Business development

Based in the City of London

Salary c. £30kpa - £33kpa depending on experience
(Plus 7.5% company contribution in to your pension)
And after one year, we pay for your season ticket
(Worth between £1,350pa and £3,663pa)
Discretionary Bonus Scheme

We are offering an exciting opportunity to join our growing organisation where you will be working as part of our Business Development team.

You will be responsible for developing new business opportunities, raising awareness of CISI's wide range of industry related exams and apprenticeship offering, as well as maintaining positive relationships with our corporate supporter firms and the Industry.

You must be a self-starter with:

- Experience of delivering high impact presentations
- A proven track record of working successfully with external clients
- Energy and the personal stature to represent the Institute and maintain relationships at all levels
- IT skills - Word, Excel and PowerPoint

It would be advantageous but not essential, if you also have:

- Experience gained from working in the financial services industry
- A degree or equivalent
- Experience of Government policy and initiatives on apprenticeships

Due to the nature of this role, you may be required to occasionally travel within the UK and stay overnight.

We offer a competitive remuneration package, which includes:

- 7½% company pension contribution into a personal pension, in addition to your own contribution of 1½% via salary exchange
- Life insurance and income protection insurance
- A sports club subsidy
- 26 days leave per annum (which includes three days at Christmas)

- After one year's service, private medical insurance cover, annual travel insurance cover and a paid annual travel ticket, which is worth between £1,350pa and £3,663pa depending on where you live and the cost of your annual ticket

Please send your CV to Karen Dalton, Assistant Director, HR at Recruitment@cisi.org

For more information on the CISI, please see our website at www.cisi.org

The Chartered Institute for Securities & Investment is the leading professional body for securities, investment, wealth and financial planning professionals. Formed in 1992 by London Stock Exchange practitioners, we have a global community, which aims to promote high standards of competence and integrity to more than 40,000 members in 116 countries. We are also the main examining body for the industry, offering our internationally recognised exams globally.