What is the IOC?

The IOC is the CISI’s most established qualification and is taken by practitioners globally to enhance their knowledge and skills of the administration and operations areas of the financial services industry. The qualification will provide you with an overview of the financial services industry and its regulation, whilst also covering technical activities which are relevant to the area in which you work.

It is achieved by passing any three units from an offering of more than 12 introductory, regulatory and technical units, providing you with great flexibility. You can choose what you want to study and you can study at a time and pace which is convenient.

Who should study for the qualification?

The IOC is the first step in the CISI’s operations qualification pathway and is suitable for all staff working in, or aspiring to work in, the administration and operations areas of financial services.

The qualification is increasingly used as a benchmarking tool by major banks and investment firms to ensure that staff possess practical knowledge which can be immediately applied to business activities. The IOC can be included into staff induction programmes.

Ofqual approval

The Investment Operations Certificate is regulated by Ofqual (on its Regulated Qualifications Framework) as the level 3 Certificate in Investment Operations. The Total Qualification Time for this qualification is 243 hours. Visit cisi.org/ofqual. On the European Qualifications Framework, this equates to a level 4 qualification. For further information visit cisi.org/eqf.

“Completion of the IOC enables our employees to achieve valuable external recognition and accreditation. Through this course of study they develop their industry, product and regulatory knowledge, equipping them to better serve our clients. Completion supports career progression and employee retention, providing a broad understanding of the business as a whole and not just how to perform a function.”

Steve Hayes-Allen, Manchester Site Executive and Regional Head, Northern UK, BNY Mellon
Qualification Structure
The IOC is completed by successfully passing any three units from the following categories:

**Introductory units**
- Introduction to Securities and Investment
- International Introduction to Securities and Investment *

**Technical units**
- Asset Servicing
- Client Money and Assets
- Collective Investment Schemes Administration
- Combating Financial Crime
- Derivatives Operations
- Global Financial Compliance
- Global Securities Operations
- IT in Investment Operations
- Managing Cyber Security
- Operational Risk
- Pensions Administration
- Platforms, Wealth Management and Service Providers
- Risk in Financial Services

* Any regulatory exam supported by a national regulator will be accepted.
+ These units are not regulated by Ofqual.

**Regulatory units**
- UK Financial Regulation
- Local regulatory paper * +

Popular unit combinations…
Practitioners working for a firm which is regulated by the FCA

<table>
<thead>
<tr>
<th>Introduction to Securities &amp; Investment</th>
<th>UK Financial Regulation</th>
<th>a relevant technical unit</th>
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Practitioners working outside of the UK

<table>
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<tr>
<th>International Introduction to Securities &amp; Investment +</th>
<th>local regulatory paper * +</th>
<th>a relevant technical unit</th>
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<tr>
<td>+ any two relevant technical units</td>
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Studying for the IOC
We recommend 80 - 100 hours of study time per unit over a period of 3-4 months before a candidate sits an exam. You can choose to self-study for the exams using CISI learning manuals, accompanying elearning and sample papers or have formal training with one of our Accredited Training Partners (ATP); to find an ATP near you visit cisi.org/atp

The CISI’s learning manual policy requires, where available, the most up-to-date CISI learning manual to be purchased when booking an exam, including by an ATP on your behalf. This applies to all candidates sitting CISI exams in the UK (includes Northern Ireland, Guernsey, Jersey and Isle of Man). Candidates sitting CISI exams outside of the UK will receive the most up-to-date learning manual for that subject in PDF format and this is included in the international exam price. Candidates who are not currently CISI members receive one year’s free CISI student membership and enjoy access to an extensive range of professional benefits. Visit cisi.org/membership.

Assessment
Each IOC unit is completed by passing a one-hour, 50 multiple-choice question exam (with the exception of, Global Financial Compliance and Risk in Financial Services which are two hour, 100 multiple-choice question exams. UK Financial Regulation and Derivatives Operations are one hour thirty minutes, 75 multiple-choice question exams). Exams are taken by computer based testing (CBT). A worldwide network of test centres is available. Visit cisi.org/cbt to find your nearest venue.

Book your exam
Online: cisi.org/ioc
By phone: +44 20 7645 0777
Via email: customersupport@cisi.org

Don’t forget to set your results preferences afterwards at cisi.org/resultsdashboard.
Visit cisi.org/prices for current prices.

Next steps
IOC+ (Extended Certificate in Investment Operations)
Complete a fourth IOC unit and you can achieve a further qualification, the IOC+.
This is an alternative study option for professionals who may wish to demonstrate knowledge of a new technical discipline, but who may not want to embark on a qualification requiring a longer study commitment.

Higher level qualifications
To further your theoretical and practical knowledge higher level qualifications to take include:
- Managing Operational Risk in Financial Institutions
- Advanced Certificate in Global Securities Operations
- Diploma in Investment Operations

CISI Membership
Upon successful completion of the IOC you will have the opportunity to upgrade to Associate membership and will be entitled to use the ACSI designatory letters. Visit cisi.org/membership.