



Professional qualification pathway

The CISI

The CISI is the leading global professional body of choice for financial practitioners within the securities and investment sector. With formal recognition in over 20 countries across the continent the CISI is committed to working together to promote professionalism and develop talent to support capital market growth.

ECMA

The Ethiopian Capital Market Authority (ECMA) is the local institution focused on developing the capital markets, launching the stock market and prioritising physical infrastructure in Ethiopia. The CISI and ECMA formalised their partnership in October 2023, focusing on capacity building within the Ethiopian capital market.

Ethiopia - CISI qualification pathway

Job Designation	Entry Level 3	Regulatory Level 3	Technical Level 3
Securities Trader Broker/Dealer		+	+
Fund Manager Representative Portfolio Analyst/Manager Pension Fund Manager		+	+
Investment Advisor Representative		+	+
Issuing House Representative		+	+
Compliance Officer Risk Officer		+	+
Others (Primary Dealers, Custodians, Trustees, Nominees, etc)		+	+
	International Introduction to Securities & Investment or Other recognised approved financial market certification, visit cisi.org/exemptions for this list	Regulation and Market Practice (Ethiopia) Local content tailored to the Ethiopian market	Securities (Capital Markets) International Certificate in Wealth & Investment Management Corporate Finance Technical Foundation Global Financial Compliance or Risk in Financial Services Any Other Approved Financial Market Certification (Eg. ACI, CA, CFA, LIFA, etc)

CISI accepts other approved financial market certifications for elements of the pathway.

Do you want to be a Securities Trader?



To be a Securities Trader you need to complete exams:

- ✓ International Introduction to Securities & Investment
- ✓ Regulation and Market Practice (Ethiopia)
- ✓ Securities (Capital Markets)

Do you want to be an Investment Advisor Representative?



To be an Investment Advisor Representative, you need to complete exams:

- ✓ International Introduction to Securities & Investment
- ✓ Regulation and Market Practice (Ethiopia)
- ✓ International Certificate in Wealth & Investment Management



Where to sit your exam

Sit your exam online wherever you are with remote invigilation, or at your local test centre, located at: St Mary's University, School of Graduates Campus, Addis Ababa, Ethiopia.

Computer Based Testing (CBT) available every week.

Study with a local Accredited Training Partner

To support your studies, you can have formal training for your CISI exams with an Accredited Training Partner (ATP). In Ethiopia, you can enrol with one of our partners, including: Addis Ababa University School of Commerce; Bruh finance; or Your Employment Solutions (YES) with training delivered by ATP Examready. If interested in formal training, below are contact details for each of our providers.

Addis Ababa University School of Commerce

✉ schoolofcommerce@aau.edu.et

☎ +251 11 551 8020

Bruh finance

✉ info@bruhfinance.com

☎ +251 939 84 44 44

YES via Examready

✉ info@yes.et

☎ +251 98 968 8742



Further learning with the CISI

When taking a CISI exam, you receive a free year of student membership. As a member you can access a range of insightful learning resources detailed below as well as our ethics test, IntegrityMatters. Our learning resources can support individuals in meeting any future Continuing Professional Development (CPD) requirement. You will have access to Revision Express, our study support tool and if you are looking for formal training for your exams, find a local Accredited Training Partner by visiting cisi.org/atp.



Browse over 500 videos on the most exciting market developments including cryptocurrency, foreign exchange and more.

cisi.org/cisitv

Professional Refresher

CISI's elearning tool allows self-administered online tests on many subjects including the latest regulatory changes. Currently there are over 200 modules to complete, which are continually updated and added to.

cisi.org/profref

The Review

The Review is the CISI's official members' publication full of interviews with high-profile figures, CPD articles and key topics in the sector.

cisi.org/thereview

Book your exam now and #BeAProfessional



"We are delighted to be partnering with ECMA to elevate the expertise and professionalism of Ethiopian financial services practitioners.

Our collaboration signifies CISI's dedication to enhancing confidence and integrity in the financial services sector as Ethiopia prepares for the launch of its capital market"

Tracy Vegro OBE,
CEO, CISI

"The signing of this memorandum of understanding represents an important milestone in our capital market development journey.

It is a significant stride towards developing the necessary human capital that is essential for a robust market ecosystem

We believe this agreement will create highly skilled professionals with technical and regulatory capabilities."

Dr Brook Taye,
Director General, ECMA

Contact us

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