



Professional qualification pathway

The CISI

The CISI is the leading global professional body of choice for financial practitioners within the securities and investment sector. With formal recognition in over 20 countries across the continent the CISI is committed to working together to promote professionalism and develop talent to support capital market growth.

ECMA

The Ethiopian Capital Market Authority (ECMA) is the local institution focused on developing the capital markets, launching the stock market and prioritising physical infrastructure in Ethiopia. The CISI and ECMA formalised their partnership in October 2023, focusing on capacity building within the Ethiopian capital market.

Ethiopia - CISI qualification pathway

Job Designation	Entry Level 3	Regulatory Level 3	Technical Level 3
Securities Trader Broker/Dealer	International Introduction to Securities & Investment or Other recognised approved financial market certification, visit cisi.org/exemptions for this list	Regulation and Market Practice (Ethiopia) Local content tailored to the Ethiopian market	Securities (Capital Markets)
Fund Manager Representative Portfolio Analyst/Manager Pension Fund Manager			International Certificate in Wealth & Investment Management
Investment Advisor Representative			
Issuing House Representative			Corporate Finance Technical Foundation
Compliance Officer Risk Officer			Global Financial Compliance or Risk in Financial Services
Others (Primary Dealers, Custodians, Trustees, Nominees, etc)			Any Other Approved Financial Market Certification (Eg. ACI, CA, CFA, LIFA, etc)

CISI accepts other approved financial market certifications for elements of the pathway.

Do you want to be a Securities Trader?



To be a Securities Trader you need to complete exams:

- ✓ International Introduction to Securities & Investment
- ✓ Regulation and Market Practice (Ethiopia)
- ✓ Securities (Capital Markets)

Do you want to be an Investment Advisor Representative?



To be an Investment Advisor Representative, you need to complete exams:

- ✓ International Introduction to Securities & Investment
- ✓ Regulation and Market Practice (Ethiopia)
- ✓ International Certificate in Wealth & Investment Management



Where to sit your exam

Sit your exam online wherever you are with remote invigilation, or at your local test centre, located at: St Mary's University, School of Graduates Campus, Addis Ababa, Ethiopia.

Computer Based Testing (CBT) available every week.

Study with a local Accredited Training Partner

To support your studies, you can have formal training for your CISI exams with an Accredited Training Partner (ATP). In Ethiopia, you can enrol with training with Your Employment Solutions (YES), to support you on your studies, and the training is delivered by ATP Examready.

If interested in formal training, below are upcoming training dates you can enrol via YES for your International Introduction to Securities & Investment, and Securities (Capital Markets) exam. Training is hosted at the Raddison Blu Hotel, Addis Ababa, and available on dates:

April 2024

Monday 15 – Friday 19 April

July 2024

Monday 15 – Friday 19 July 2024

October 2024

Monday 14 – Friday 18 October 2024

If you have any questions, or would like to enrol, please contact YES:

✉ info@yes.et

☎ +251 98 968 8742



Training delivered by:



Further learning with the CISI

When taking a CISI exam, you receive a free year of student membership. As a member you can access a range of insightful learning resources detailed below as well as our ethics test, IntegrityMatters. Our learning resources can support individuals in meeting any future Continuing Professional Development (CPD) requirement. You will have access to Revision Express, our study support tool and if you are looking for formal training for your exams, find a local Accredited Training Partner by visiting cisi.org/atp.



Browse over 500 videos on the most exciting market developments including cryptocurrency, foreign exchange and more.

cisi.org/cisitv

Professional Refresher

CISI's elearning tool allows self-administered online tests on many subjects including the latest regulatory changes. Currently there are over 200 modules to complete, which are continually updated and added to.

cisi.org/profref

The Review

The Review is the CISI's official members' publication full of interviews with high-profile figures, CPD articles and key topics in the sector.

cisi.org/thereview

Book your exam now and #BeAProfessional



"We are delighted to be partnering with ECMA to elevate the expertise and professionalism of Ethiopian financial services practitioners.

Our collaboration signifies CISI's dedication to enhancing confidence and integrity in the financial services sector as Ethiopia prepares for the launch of its capital market"

Tracy Vegro OBE,
CEO, CISI

"The signing of this memorandum of understanding represents an important milestone in our capital market development journey.

It is a significant stride towards developing the necessary human capital that is essential for a robust market ecosystem

We believe this agreement will create highly skilled professionals with technical and regulatory capabilities."

Dr Brook Taye,
Director General, ECMA

Contact us

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