

The Certificate for Introduction to Securities & Investment  
gain up to 60 UCAS points



a clearer picture for  
a clearer future



**The Chartered Institute for Securities & Investment (CISI)** - the professional qualifications and membership body for the securities and investment industry has been working with schools and colleges, accrediting suitable institutions to offer training towards the Introduction to Investment qualification. This offers a strong foundation for those wishing to work in financial services — or a step up for those already working at a junior level.

## Unit 1 - Introduction to Securities & Investment

The CISI's Certificate for Introduction to Securities & Investment is a foundation qualification that has been specifically designed to meet the needs of new entrants to the investment industry irrespective of their level of experience or specialist profession. It provides an overview of all areas of investment and an understanding of the role of financial services in the UK economy.

Many further education colleges and schools in the UK support this qualification because it offers students a previously unavailable route to a career in financial services.

## Unit 2 - Extended Project

The extended project is ideal for students looking to progress to higher education. The CISI supports the delivery of the project by providing specific topic titles which students can choose and research before reporting their findings and producing an evaluation of their performance.

The CISI provides the resources needed to deliver the project including a teacher's guide, centre guidance and specimen projects.

“ The Introduction to Investment is an excellent qualification which enabled me to gain a basic understanding of financial markets and regulations. Good lecturers who have invaluable industry experience and a wealth of knowledge helped me to understand the subject and pass the exam.

Pravesh Solanki, studied the qualification at Bromley College, UK



“ We have been running Introduction to Investment courses successfully since 2004. The qualification gives our students a broad coverage and allows them to demonstrate their understanding and awareness of the sector. As an industry-recognised qualification, it has helped many of our candidates find work in financial services.

Sheila Bentham, Head of Programme Employability, Tower Hamlets College

# UCAS Points

Complete both the Introduction to Securities & Investment and the new extended project to achieve the Certificate for Introduction to Securities & Investment.

Achieve any of the following grades and students can claim UCAS tariff points:

Pass with Distinction	=	60 UCAS points
Pass with Merit	=	40 UCAS points
Pass	=	20 UCAS points

## Fees

There is a substantial discount for full-time students when registering for this qualification.

Students will receive 50% off the combined amount for the registration fee, exam fee, workbook and elearning. Student membership is also included. For further details please visit [cisi.org/education](http://cisi.org/education)

## Assessment

The Introduction to Securities & Investment is assessed via computer based testing and is a one-hour, 50 question multiple choice exam.

The extended project is assignment based and will require students to produce a dissertation based on a given topic from the Introduction to Securities & Investment syllabus.

## Study Time

This course has 200 guided learning hours, including a taught element allowing for direct teaching, instruction and assessment and other structured learning time.

## Train the Trainer

Prior to the delivery of training courses, the CISI provides a train-the-trainer service to the potential training staff at an accredited centre. A nominated individual will be trained in learning and teaching methods to provide tutors with insight into the optimal techniques and processes they need to prepare delegates for first-time success in the CISI exams.

## Supplementary Learning Materials

The CISI produces comprehensive, easy-to-use learning materials to assist accredited training providers to teach the syllabus and help candidates achieve the qualification. The Introduction to Securities & Investment workbook is an ideal supplement to the high-quality training provided by our accredited training centres. Written in conjunction with industry practitioners, it assists candidates to obtain the qualification. The CISI also provides online study tools offering an interactive and engaging method of study. eIntro is exam focused and covers the key points of the syllabus, enabling candidates to absorb information easily at times that suit them best.

## Key Features of this Qualification:

- ✓ Accredited by Ofqual
- ✓ Qualification Reference No. 500/6267/0
- ✓ Public funding available
- ✓ Features on the Financial Services Skills Council Appropriate Examinations list
- ✓ Recognised by major financial institutions as a benchmark qualification
- ✓ Allows easy progression to the Investment Administration Qualification and Advanced Apprenticeship in Providing Financial Advice
- ✓ Qualifications credit value: 20

“ The Introduction to Investment gave me the first step into a career in the investment banking industry. The course gave me an excellent understanding of the financial environment and its products. It also showed prospective employers my commitment to and interest in working within this sector. Through the course I gained a work placement and now have a full-time job with Citigroup. ”

Kevin Harker, Senior Service Representative, Warrants Settlements Department, Citigroup

Would you like to enrich your curriculum?

Do your students want to work in the financial services industry?

Do you want a professional qualification which carries UCAS points?

Would you like to build partnerships with employers in your region?

For further information please visit [cisi.org/education](https://www.cisi.org/education) or contact us on [educationdevelopment@cisi.org](mailto:educationdevelopment@cisi.org)